

The SANY logo is displayed in white, bold, uppercase letters on a red rectangular background in the top right corner of the advertisement.

SANY

Quality Changes the World



MOVING MORE

CONSTRUCTION AND PORT MACHINERY FROM SANY

SANY EUROPE

FIRST-CLASS PARTNER FOR EUROPE

SANY EUROPE – A STRONG PART OF A GLOBAL PLAYER

SANY Europe offers a broad spectrum of powerful machines. The focus is on hydraulic excavators, harbour machines and harbour cranes. Each model is specially developed for the European market, which also means that all EU regulations and standards are adhered to.

SANY EUROPE IN NUMBERS

2011
BEDBURG SITE

> 15,000
SPARE PARTS IN STOCK

125,000 m²
FACTORY SURFACE AREA

> 100
DEALERS IN EUROPE*

* As of 2019



SANY EUROPE – BEDBURG SITE

AT HOME NEAR COLOGNE

ACCUMULATED EXPERTISE
AT A CENTRAL LOCATION

On a site of 125,000 m² in Bedburg, near Cologne, Germany, our employees are highly professional, focused and enthusiastic about their work. The result: A unique combination of first-class quality, technology and premium service. Thanks to modern standards and machines, we act efficiently and effectively. You benefit from consistently high quality and thus the greatest possible safety in all parts – the five-year warranty* speaks for itself.

* For all participating trade partners



SANY EUROPE – BEDBURG SITE

TECHNICAL SUPPORT
MACHINERY AND SPARE PARTS WAREHOUSE
CUSTOMISING AND PAINT SHOP



SANY EUROPE – DEALER NETWORK

SALES, SERVICE AND MAINTENANCE – THROUGHOUT EUROPE

We are at your side. This gives you the certainty of a future-proof investment. The efficient, reliable performance and the safe, uncomplicated and convenient operation also guarantee a high degree of cost-effectiveness, which pays off directly for you.

SANY GLOBAL

ONLY TRUE SIZE MATTERS ON THE WORLD MARKET

OWNER-MANAGED FOR DECADES,
INNOVATIVE RIGHT FROM THE START

From small business to world market leader – true greatness comes from ambitious ideas and performance. The huge portfolio is always geared towards the world market, but especially towards customers' needs. Using advanced technology, SANY develops and manufactures products that are renowned worldwide for their quality and which are improved through constant innovation. The aim is to offer machines and services that always exceed customers' high expectations.



THERE IS NO SUCH
THING AS „NO CAN DO“

The SANY Group is there, also or especially when it comes to extreme construction projects. From working on the foundation surface to pumping concrete to dizzying heights, SANY is a constant partner and pioneer. From planning and support with the utmost care and commitment to implementation with extremely robust and durable machines, SANY sets standards – worldwide.

SANY GLOBAL IN NUMBERS

1989

FOUNDATION IN CHINA

> 120

BRANCH OFFICES

33,745

EMPLOYEES

13.3

BN € TURNOVER IN 2019

26

PRODUCT LINES

> 300

MACHINE MODELS

#3

CONSTRUCTION MACHINERY MANUFACTURERS WORLDWIDE

#1

CONCRETE PROCESSING MACHINES WORLDWIDE

#1

CONSTRUCTION MACHINERY MANUFACTURERS IN CHINA

SANY GLOBAL

AUTOMATED PRODUCTION

Quality comes from experience. And from new ideas. The success of the global SANY Group is based on these two factors. Over 250,000 excavators sold in 10 years – that speaks for itself. Based on this confidence in our performance, we give you not only our word, but also an extraordinary five-year warranty* on our products.

* For all participating trade partners



SANY GLOBAL – INNOVATIONS

RESEARCH AND DEVELOPMENT

The customers' needs are always at the forefront of our thinking. In this way, the SANY GROUP is constantly further developing products or creating innovative solutions for major challenges. Every year, the SANY GROUP invests 5 to 7% of its turnover in research and development. As a result, SANY machines are known not only for their quality, but also for their innovation.

SANY SERVICE

QUALITY COMES FROM ABILITY AND ACTION

THE PERFECT COMBINATION OF IDEAS, TECHNOLOGY AND IMPLEMENTATION

Whether construction machines or harbour equipment – we do everything to meet customer requirements. This means that we adapt our model range to your applications. We rely on our expertise and that of our selected partners for implementation. We count on proven brands for all core components.



SANY SERVICE

SANY SERVICES – YOU CAN RELY ON THEM

FLEXIBLE, FAST AND ALWAYS CLOSE TO YOU – THAT IS OUR PERFORMANCE PROMISE

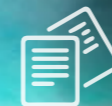
Rapid assistance, tailored advice and a reliable supply of spare parts – that is what we mean by a premium service. At the same time, it is the basis for reliability and maximum availability – over a very long period of time. Your SANY dealer is happy to help you with comprehensive services to ensure that your machine runs and runs and runs...



Financing and insurance

Attractive and fair

SANY offers comprehensive services in close cooperation with insurance companies.



Documentation

Detailed information in black & white

Handbooks with instructions as well as comprehensive documentation for maintenance and operation are available for all SANY machines.



Parts supply

Quick and reliable

Our European central warehouse in Germany with over 15,000 parts and our contractual partners at your site ensure quick delivery times. In our online shop you can order parts you need quickly.



Maintenance and support

Knowledgeable and responsive

Thanks to SANY's training programme, the dealers, who operate in a nationwide network, are always kept up-to-date with the latest technology.



Education and training –

Effective for efficient operation

Our continuously trained and certified dealers offer a special and comprehensive training programme for you.



Original spare parts

Cost-saving and durable

Original SANY spare parts guarantee the highest quality and performance for your SANY machine. So that you save money and increase your machine's operating times.



Absolute reliability – for peace of mind!

SANY's five-year warranty* gives you the assurance that you can fully count on your equipment.

* For all participating trade partners

The added benefits SANY offers you:

- + Fast supply thanks to the central warehouse near Cologne
- + More than 15,000 spare parts for high machine availability
- + Expert knowledge for optimal machine supply
- + Thanks to SANY's special training programme, our dealers are always kept up-to-date with the latest technology



SANY HEX

CONSTRUCTION AT THE HIGHEST LEVEL

SANY CONSTRUCTION
MACHINES – EXCELLENCE IN
COMFORT, ERGONOMICS
AND HANDLING

We can tell you a lot, but what is really impressive is working with our construction machines. The SANY product range extends from mini excavators to large excavators – equipped with state-of-the-art hydraulics and unique in terms of their cost-effectiveness.



Compact excavators – performance and flexibility optimally combined

Its compact design with a total weight of 5.4 to 13.5 tonnes and the good mixture of lifting power and manoeuvrability are impressive.

Short-tail-swing excavators – ideal for workspaces where space is limited. The superstructure is kept particularly short and centred. When turning, the excavator is almost equally short over the entire superstructure. For full freedom of movement on a restricted construction site environment.

Cost-effective

Our excavators are suitable for universal use and are therefore ideal for almost any of your applications. There are many reasons to choose SANY:

**USER
EXPERIENCE
ROBUST BUILD
SAFETY
DIMENSIONS
ECONOMY
COMPONENTS**

Durable and robust, because the highest quality comes as standard

The best features are part of our excavators' basic equipment. For example, the cladding parts are made completely of metal – in other words, they are particularly robust for tough everyday use on the construction site.

Convenient control, so machines are easy to operate

Precise handling, quick reactions, fatigue-free operation – the controls of our excavators are designed for ergonomic handling. The joysticks transmit movements directly. The digital display is easy to read and precise.

250,000
EXCAVATORS SOLD IN
10 YEARS

Mini excavators – small dimensions, impressive excavator performance

High technical level at an exemplary price-performance ratio. Equipped to maximise user experience, mini excavators make work easy and safe.

Crawler excavators – state-of-the-art technology, maximum comfort

Well-equipped for all tasks. The mixture of high performance, mobility, precision and minimal energy consumption ensures the highest level of cost-effectiveness.

Demolition excavators – extreme performance, reassuring safety

Our heavyweight is extremely powerful and is distinguished by its outstanding stability and productivity.



More than just advantages:

- + Safe and modern driver environment thanks to numerous comfort features
- + Maximum flexibility due to a wide range of attachment devices
- + LED lighting for the best visibility even in difficult conditions
- + High economy due to low fuel consumption at full power
- + Protection for the driver and machine thanks to various safety features
- + Easy transport due to well-known lashing options
- + Clear instruments and large, high-resolution colour display
- + ROPS/FOPS-certified
- + Ergonomic seat and optimal visibility on all sides
- + All important maintenance points are very easily accessible
- + SANY's five-year warranty on the entire machine*

* For all participating trade partners

SANY HEX

FULL SUPPORT FOR HEAVY- DUTY WORK

SANY CONSTRUCTION MACHINES – MADE FOR EXTREME CHALLENGES

Sophisticated details ensure that the work is completed quickly and easily. For example, the boom's unique design, which offers full stability even under the highest load, is notable here. The sensitive control makes the bucket do exactly what the operator wants. Of course, there should be no compromise on comfort at work – ergonomic controls and easy access to all important components ensure this.

SANY PORT

STATE-OF-THE-ART PORT EQUIPMENT

SANY PORT MACHINES – FIRST-CLASS PERFORMANCE, EFFICIENCY AND DURABILITY

Mobile harbour machines and harbour cranes have one thing in common: They perform heavy-duty tasks and safety comes first. That is why we develop and manufacture strictly according to European standards and requirements. We focus on performance, reliability, quality that ensures durability, and excellent customer service. This also means that the SANY Europe team will support your project from the development phase through to delivery.



3 000 REACH STACKERS SOLD IN 10 YEARS

Reach stackers – stable, safe and environmentally friendly

We are the professionals when it comes to fast and flexible loading and stacking of containers and other heavy goods weighing up to 45 tonnes. The machines offer an ideal combination of cost efficiency, convenient operation and environmentally friendly operation.

More than just advantages:

- + Maximum performance, i.e. more containers per hour
- + Minimal fuel consumption due to energy recovery when lowering the boom, direct support when lifting and a loss-free power flow
- + Weight reduction, among other things, by reducing the counterweight and boom weight
- + Efficient power transmission through the five-speed gearbox for an efficient engine speed
- + Impressive service life: Average operating times of between 30,000 and 50,000 hours
- + Top price-performance ratio – a lot of equipment in the standard machine: E.g. hydraulically adjustable cab, reversing camera, air conditioning, sensitive joystick control, colour display and adjustable steering column
- + Additional lifting capacity due to the optionally movable counterweight

More than just advantages:

- + Reliable and precise handling of demanding lifting and logistics tasks
- + Low consumption with high performance
- + A spacious cab
- + Top price-performance ratio – a lot of equipment in the standard machine: E.g. air conditioning, right-hand cab door, electro-hydraulically tilttable cab, hydraulic lateral displacement for fork arms and fork spacing adjustment, and colour display



THE SANY QUALITY PROMISE

HIGH ENGINE POWER
MAXIMUM USER EXPERIENCE
DURABILITY
LOW FUEL CONSUMPTION
LONG MAINTENANCE INTERVALS
FLEXIBILITY & MANOEUVRABILITY
SERVICE-FRIENDLY

The best of both worlds

Whether it is reach stackers, forklift trucks or empty container handlers – you benefit from our core areas of expertise and those of our partners. The steel construction, for example, comes from our SANY factories – this is what makes the machines so durable and so unique:

- + Extendable counterweight
- + The only manufacturer to offer hybrid drive
- + Electromobility: Many models with an electric drive

Heavy Fork lift – robust and durable

Cargoes from 16 to 32 tonnes are in the best hands with our heavy-duty professionals. Whether it is in a harbour, in logistics or in production: The intelligent technology and the proven SANY quality are impressive.

700 FORKLIFT TRUCKS SOLD IN 10 YEARS



Empty container handlers – fast, agile, safe and precise

Whether it is a single container or two stacked containers – stability is what counts for the driver. SANY empty container handlers are unbeatable here, just as they are in terms of visibility on all sides and standard equipment. It is not for nothing that we are the world's largest manufacturer of empty container handlers.

More than just advantages:

- ✦ Top price-performance ratio – a lot of equipment in the standard machine: E.g. air conditioning, right-hand cab door, cab access steps on the right and left, cab elevation, colour display, ground speed limitation when moving containers at great heights, LED work spotlights
- ✦ Comfort due to the modern control system, visual and acoustic status indicators
- ✦ Easy operation thanks to the fully electronically controlled engines, ergonomic design of the driver's cab and good visibility on all sides
- ✦ Long service life thanks to the Volvo diesel engine with high torque for fast and smooth operation
- ✦ Reduced consumption due to modern hydraulics with load-sensing technology – adjusts energy consumption to the required power.
- ✦ Optional: A remote diagnosis system via GSM/GPS



1 500
EMPTY CONTAINER HANDLERS
SOLD IN
10 YEARS

Harbour cranes – individual solutions of the highest quality at a fair price

You can rely on durability and state-of-the-art technology for both our standard and customised solutions. You are also guaranteed maximum cost-effectiveness.

More than just advantages:

- ✦ Highest quality: All main units such as engine, gearbox, front axle and hydraulics come from renowned European suppliers.
- ✦ Customised solutions
- ✦ Modular system shortens delivery times
- ✦ Adjustments according to customer requirements especially in component selection
- ✦ SANY's five-year warranty* on the entire machine offers cost security for the first five years or 10,000 operating hours.

* For all participating trade partners



295
HARBOUR CRANES
SOLD IN
10 YEARS

Rubber tyre-gantry cranes (RTG) – efficient and cost-effective

In addition to standard models, we also offer customised solutions. Due to the modular design, optimised manufacturing processes, state-of-the-art technology and continuous quality control, delivery times are extremely customer-friendly.

Ship-to-shore cranes (STS) – reliable and powerful

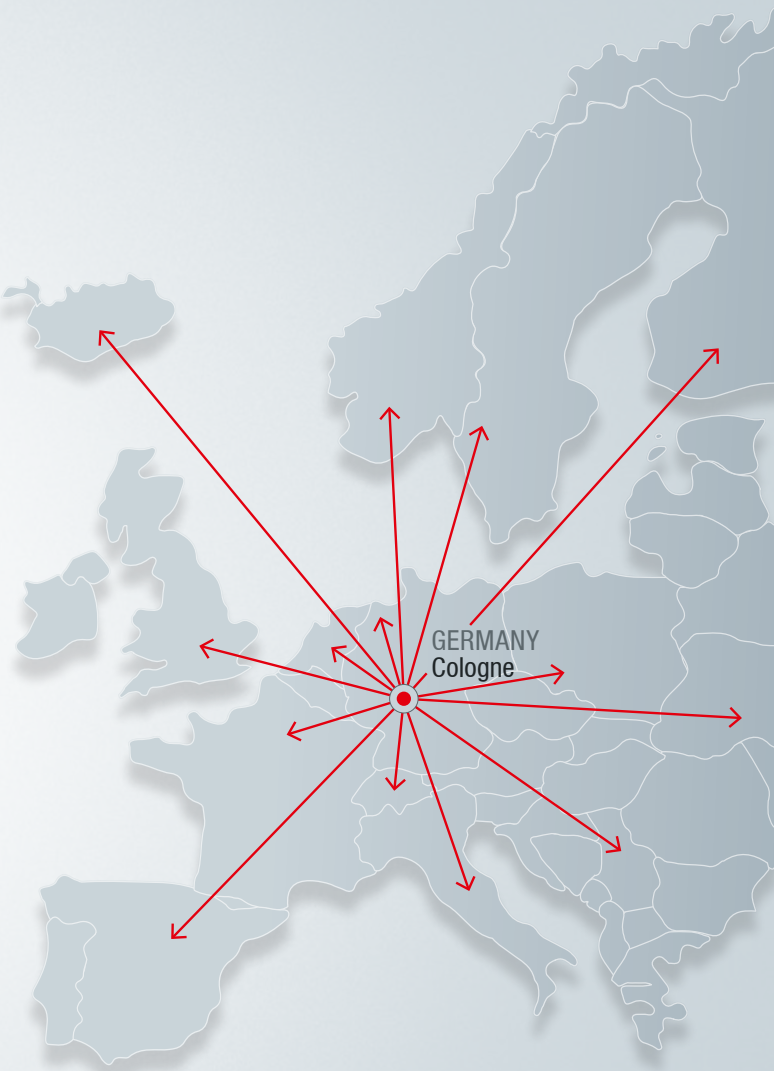
Our container cranes are custom-built to our customers' specific requirements and their impressive performance attracts admiration in harbours across the world.

Rail-mounted gantry cranes (RMG) – precisely tailored to the application

Our rail-mounted gantry cranes are manufactured to customer specifications and tailored to meet your usage requirements with a wide variety of parameters and configurations.

FLEXIBLE, FAST AND ALWAYS THERE FOR YOU

Rapid assistance, tailored advice and the reliable supply of original parts – that is what we mean by a premium service.



SANY

Quality Changes the World

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